

Robert Klein



I'm Robert Klein, self-professed family man, reliable partner in alpine climbing, former Tornado pilot, trainer and coach and, since 2013, Equity Partner at moveon Unternehmensentwicklung GmbH

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“To get ahead – use your head first.”

Food for thought to be sure.

It is pretty hard to catch me “off guard”. I flew the Tornado for 20 years in the German Air Force. I was Director of Flying Operations - NATO (in Sardinia, Italy), then the Head of Academic Training at the Officer School of the Luftwaffe and en passant founded my own company in 2010.

Lessons learned? "What is right" is more important than "Who is right".

In this “new” normal, our success will be driven by using both our emotional experience and our mental agility.

As a teacher, a coach, and a trainer, I have always focused on leadership; particularly leadership where making critical decisions under complex and ambiguous circumstances becomes essential.

Leadership in times of change is tough. The Corona lockdown has forced us all to reflect on industry standards.

This has led to the all-important question: “How can we combine the interaction and energy found in In-Person training with the universal access and global scope of Online training?”

It's not enough to be fast and flexible – success means finding the right answer for the right time.

My personal learning curve: First off, let's admit that everyone absorbs knowledge differently.

I now know that In-Person courses need not be superior to live webinars or recorded Online courses. Online learning can be fluid and flexible. With an empathetic approach, participant interaction online often outrivals In-Person training. Online training is of great benefit to the more reserved participants who find the “online atmosphere” liberating. When ALL participants contribute, training goals are more easily met.

And the satisfied smiles at the end of training? Wide smiles and thank you's always reward the trainer of a well-organized, well run online training!